

	Lawyer Skills
Shultz Zedeck researched and found 26 Lawyer Effectiveness Factors, culled from interviews with practitioners	

	Intellectual and Cognitive
Analysis and Reasoning Creativity/Innovation Problem Solving Practical Judgment	

	Research and Information Gathering
Researching the Law Fact Finding Questioning and Interviewing	

	Communications
Influencing and Advocating Writing Speaking Listening	

	Planning and Organizing
Strategic Planning Organizing and Managing One's Own Work Organizing and Managing Others	

	Conflict Resolution
Negotiation Skills Able to See the World Through the Eyes of Others	

	Client and Business Relations
Networking and Business Development Client Advice and Counsel and Relationship Building	

	Working with Others
Developing Relationships within the Profession Evaluation, Development and Mentoring	

	Character
Passion and Engagement Diligence Integrity/Honesty Stress Management Community Involvement and Service Self Development	
